## **Curriculum Vitae**

Lorenzo Cappugi

Australia Visa Status: Permament Resident

Current address:

FL 8 APT 806 ELSTON

3018 Surfers Paradise Boulevard Surfers Paradise 4217

Mobile: +61404352390

E-mail: lorenzo.cappugi@gmail.com Nationality: Italian

Born 13 october 1960

## **Educational History**

Period: 2004

Qualification CE classification Pleasure Yacht module Aa - B

Security on board Pleasure yacht - Training and certification for saving lines in

fishing activities.

ISO 9001 Certification

Period 1988

Ship Broker Officially Licensed

Period: 1982

Qualification: Surveyor Vocational & Technical Diploma Mechanical Engineer ITIS

Porzio PORCIATTI Grosseto 58100 IT

## **Employment History**

Period: January 2017 - Present

**Broker** 

Period: 2013 - June 2015

Mengi Yay Shipyard Istanbul responsible for developing new projects Motor Yacht

Period: 2004 – 2014

Position: Owner and shipyard manager of the MASMARIN Ltd in Bodrum Turkey Field of work: Naval Construction Company with boats from 24 to 32 mt. in laminated

wood. Brokerage and distribution

Period: 2008 – 2013

Position: Owner of Marineconsult S.a.s. – Surveyor and project manager in Turkish shipyards building 57mt. Boats max.

Insurance surveyor for Lloyds of London Insurance Underwriters in Greece and Turkey

Field of work: Yacht broker and Agent ,surveyor and authorized CE surveyor

Period: 2002 - 2005

Member of Italian Government Commission Defense of Mediterranean Sea

Period: 1984 - Present

Authorized consultant for the Italian Court House insurance surveyor for Lloyds of London Insurance Underwriters

Period: 1983 - 1984

Served in Coast Guard from 1983 to 1984 Sergeant head office safety of navigation

## **Duties & Responsibilities:**

- Carry out surveys naval order to report to judge a technical opinion to indicate the actual state of maintenance and preservation of the ship
- · In charge of sale and purchase of boats, brokering .
- · Marketing of Yachts to customers and charterers
- Negotiate terms of the contract for sale or charters
- · Responsible for the bookkeeping of records and other company database
- Conduct surveys throughout the ship's life to ensure standards are maintained
- · Investigate marine accidents and report to the tribunal and insurance company
- Perform inspections required by domestic statutes and international conventions
  Witness tests and operation of emergency and safety machinery and equipment
  Diporto Nautico S.n.C. 1984 1994 Dealer for Dheler Yacht from 1985 to 1990
  Brokerage new and second hand yachts and power boat
- Director and coordinator of shipyard operations within company policies and procedures
- Developed all working and operational plans, including production and organizational matters
- Coordinated rest of staff on site and monitored general performance in regards to construction of boats
- Constant dealing with clients and writing of contracts

Languages

Italian, English

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